

Meet Me In The Cloud Solutions

Why MMITC?

Our team continues to innovate and expand our services to meet the dynamic challenges of our growing digital world. To that end, we have recently introduced several scalable solutions developed to make it as easy and painless as possible for companies of all sizes to successfully adopt and integrate new collaboration technologies.

Solutions



Adoption Acceleration

Whether you're rolling out Webex powered by Cisco, Zoom, Microsoft Teams, or another collaboration tool, our expertise brings everyone up to speed to fast track adoption, increases productivity and breed customer loyalty. The result? Faster ROI in your technology investment.



Training

Regardless of where you are in the lifecycle, our training solutions help you make the most of your investment and achieve your business goals faster. Our certified instructors have delivered more than a quarter million classes to people worldwide. We know how to “meet people where they are” and teach in ways that ensure everyone – regardless of experience level or technical ability – is comfortable using your new collaboration suite. That’s what we provide: Interactive eLearning and self-paced courses, Live Learning services on your collaboration platform to reinforce its practical value, Onsite Learning, Train-the-Trainer, and OnDemand Microlearning Library.



Migration

Whether you're moving from a platform or upgrading existing technologies, you're in good hands. Our proven approach will help you migrate your people and technology onto a unified suite of collaboration services with minimal downtime or disruption.



Customer Success Management Services

The adoption of any new technology involves more than simply putting it in place – it’s all about engagement. Successfully onboarding users of new technology is critical and requires training and ongoing support. Our Customer Success Managed Services (CSMS) approach enables a company to manage the entire customer lifecycle—from presales activities to kickoff, adoption to training, and beyond – through the term of their collaboration use license.



Project Management

For a project to be truly successful the focus must be on much more than keeping the budget and schedule in check. MMITC has developed a proven, five-step process that applies our team’s deep expertise to create a unified vision for success. This objective approach has resulted in the successful delivery of projects with minimized risk and maximized value.



Change Management

We understand how challenging it can be for people to adopt new processes, accept redefined job roles, or embrace expanded responsibilities. Our proven framework was developed to prepare, equip, train and support an organization's team members as they embark on these changes.



Partner Services

The Practice Builder program accelerates time to market by helping Partners build and strengthen their collaboration practice through the development of frameworks for action plans, training, and onboarding customers.



Event Assistance

Choosing the right provider is just the first step in hosting online events. Whether you're using Webex powered by Cisco, Zoom, Microsoft Teams, Adobe Connect, or any other online meeting platform. The success of any online event rests largely on it being professionally planned and executed. We offer three different Event Assist packages that ensure the delivery of technically flawless productions.



Why MMITC

Meet Me In The Cloud is a technology and training services consultancy. Whether you're ready to roll out a new collaboration technology or are just beginning your digital transformation journey, we're here—as your partner and ally—to help you compete, grow and succeed in this ever-accelerating digital world.

Ready to streamline your workplace technology and cloud tools?

Get a Hybrid Workplace Readiness Assessment for Cost Savings & Greater Efficiency.

Contact Us Today! We're here to help.

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